



PROFILE



Ayodele Adeyemi-Faboya

Partner | Banwo & Ighodalo

INDIVIDUAL DEALMAKER OF THE YEAR - WEST AFRICA 2023

In March 2024, DealMakers AFRICA hosted the Annual Awards for East and West Africa in Lagos, Nigeria and announced the first Individual DealMaker of the Year for West Africa which was presented to Ayodele Adeyemi-Faboya of Banwo & Ighodalo.

Ayodele Adeyemi-Faboya, a Partner at Banwo & Ighodalo, joined the firm in 2011 in its Corporate, Securities & Finance Practice. She has extensive experience covering Corporate Commercial law, Corporate Governance and Regulatory Compliance, Mergers and Acquisitions, Project Finance Development, and Funds. She has been involved in many complex, multimillion dollar and multijurisdictional transactions over a wide range of sectors and industries, and she includes, among her private equity clients, Sahel Capital, Norfund, Synergy Capital, CardinalStone Capital Advisers, Convergence Partners, African Capital Alliance, Uhuru Capital and Verod Capital Management.

Ayodele has advised Oakwood Green Capital, Sifax, Synergy Capital and Platform Capital on a number of strategic investments in Liberia, Guinea, Ghana, Sierra Leone and The Gambia. She advised in connection with the establishment of a number of private equity

and infrastructure funds, including the ARM-Harith Infrastructure Fund (the first SEC-registered infrastructure fund in Nigeria), the Africa Infra Plus Fund I and the ₦200 billion Africa Infra Plus Fund II, as well as the ₦150 billion United Infrastructure Fund. She also advised on the establishment of private equity funds by Helios and Spok Capital.

Ayodele has led several high-profile deals, including Norfund's investment by way of a convertible loan in FTN Cocoa Processors. She co-led the team that advised MainOne Cable Company and its shareholders on the acquisition of MainOne by Equinix, a US\$320 million transaction which won the Deal of the Year (West Africa) 2021. That same year Ayodele co-led the team that advised Cardinal Actis and the Faiz Moukarim Family in the divestment of their shareholding interest in Mouka (the deal won the Private Equity Deal of the Year in 2021). She also led the team that advised the FCMB Group in connection with the expansion of its pension subsidiary by way of a series of acquisitions and subsequent merger.

She is known for her expertise in structuring foreign investments and divestments in key sectors of the economy including manufacturing, health and education. Other notable transactions she has advised on

include the acquisition of RigNet by Viasat for an enterprise value of US\$222 million, the \$38 million investment by Daystar Power Group, the \$100 million investment by Mastercard in the Airtel mobile payments business, as well as a series of niche hub acquisitions by Afyicare and Oakwood Green Capital.

Ayodele is a Commonwealth Trust Scholar, a Pegasus Trust Scholar, Rising Star in Mergers and Acquisitions, IFLR1000, 31st Edition and a Rising Star Partner, IFLR1000 2022 and 2023. She is an Alumni of the International Lawyers for Africa (IFLA) programme during which she gained significant international experience on secondment in the private equity department of Clifford Chance, advising on transactions with focus on West and East Africa.

In her spare time, Ayodele provides structuring and regulatory advice to SMEs, through her role as facilitator in the FATE Foundation and The Aspiring Entrepreneurs Programme.

Ayodele, who has a passion for service and leadership, enjoys horseback riding, cheerleading and bargain hunting outside of the practice of law. She has an LL.B from the University of Ibadan and an LL.M from the University of Cambridge. 

