

EAST AFRICA MERGERS & ACQUISITIONS

RANKING THE TOMBSTONE PARTIES

RANKINGS BY DEAL VALUE

RANKINGS BY DEAL FLOW (ACTIVITY)

FINANCIAL ADVISERS

No	COMPANY	VALUES \$'m	MARKET SHARE %
1	Strand Hanson	1,250	57.54%
2	Ekta Partners	330	15.19%
3	Stanbic Bank Kenya	188	8.65%

No	COMPANY	NO OF DEALS	MARKET SHARE %	VALUES \$'m
1	Stanbic Bank Kenya	3	12.00%	188
	I&M Burbidge Capital	3	12.00%	undisclosed
3	Horizon Africa Capital	2	8.00%	undisclosed
	Ekta Partners	2	8.00%	330

LEGAL ADVISERS

No	COMPANY	VALUES \$'m	MARKET SHARE %
1	Goodwin Procter	330	17.56%
2	Bowmans	303	16.10%
3	Freshfields Bruckhaus Deringer	260	13.83%

No	COMPANY	NO OF DEALS	MARKET SHARE %	VALUES \$'m
1	Bowmans	22	25.29%	303
2	Kaplan & Stratton	11	12.64%	58
3	Anjarwalla & Khanna	10	11.49%	100

EAST AFRICA GENERAL CORPORATE FINANCE

RANKING THE TOMBSTONE PARTIES

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FINANCIAL ADVISERS

No	COMPANY	VALUES \$'m	MARKET SHARE %
1	NCBA Investment Bank	12	45.37%
	Lions Head Global Partners	12	45.37%
3	Verdant Capital	3	9.26%

No	COMPANY	NO OF DEALS	MARKET SHARE %	VALUES \$'m
1	Verdant Capital	2	40.00%	3
2	Lions Head Global Partners	1	20.00%	12
	NCBA Investment Bank	1	20.00%	12
	I&M Burbidge Capital	1	20.00%	undisclosed

LEGAL ADVISERS

No	COMPANY	VALUES \$'m	MARKET SHARE %
1	Kaplan & Stratton	300	37.09%
2	DLA Piper Africa IKM Advocates	230	28.39%
3	Anjarwalla & Khanna	72	8.89%
	White & Case	72	8.89%

No	COMPANY	NO OF DEALS	MARKET SHARE %	VALUES \$'m
1	Kaplan & Stratton	6	27.27%	300
2	DLA Piper Africa IKM Advocates	5	22.73%	230
3	Anjarwalla & Khanna	2	9.09%	72
	Mboya Wangong'u & Waiyaki Advocates	2	9.09%	17